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FALL 1922

Wholesale Trade List
of
The CONARD & JONES CO., INC.

ROBERT PYLE, Pres. ANTOINE WINTZER, Vice Pres.
R. T. SATTERTHWAIT, Sec'y.

WEST GROVE, PA.

*For over 50 years
the Home of Roses
and other good plants*

LOCATION

ON THE SCENIC INTERSTATE HIGHWAY

(40 miles) from Philadelphia to Baltimore (60 miles)

ALSO

On the Pennsylvania R. R. (Octoraro Division)

ALSO

Electric Cars connecting hourly with

Kennett Square	6 miles
Wilmington, Del.	18 "
West Chester	20 "

SEE MAP ON BACK PAGE

Freight, Express, Telegraph Offices and Telephone
(No. 9), all at West Grove, Pa.

WE SOLICIT YOUR BUSINESS

INVITE CORRESPONDENCE AND
INSPECTION OF OUR STOCK

OUR TERMS ARE AS FOLLOWS:

PRICES—This list is intended for those "in the trade" only and prices herein are net F. O. B. West Grove and supersede previous issues. We reserve the right to advance prices without notice. We sell 250 of a kind, at 1000 rate, 25 at 100 rate and 5 at 10 rate. We have abundant testimony from purchasers who are pleased with our goods which make good.

PACKING—We not only grow good stock, but packing also has the personal attention of our Secretary who "knows how." We pack in boxes or bales and charge for only the cost of material on basis of schedule below.

TERMS—We are glad to grant 30 to 60 days time for payment of bills to all responsible parties, but parties we do not know, who have no commercial rating, must send remittance with order, or a guarantee signed by some bank or someone of known responsibility to be sure of securing goods selected. If references are sent, we will confer with them and after hearing favorably, if goods selected are still unsold, we will enter the order as requested, but we will not enter orders or ship goods until we know the customer is responsible.

COMPLAINTS—Should there be any reason for complaint, we must be notified on receipt of goods, otherwise we cannot entertain it. We make it a point to give all reasonable claims proper consideration.

ORDERS—Are accepted on condition that they shall be void should any injury befall the stock from frost, or other cause over which we have no control.

VARIETIES—In ordering please state whether or not substitution will be permitted in case we should be short of any sort wanted.

GUARANTEE OF GENUINENESS—While we exercise the greatest care to have all our plants genuine and reliable, and hold ourselves prepared to replace on proper proof, all that prove untrue, we do not give any warranty, expressed or implied; and in case of any error on our part, it is mutually agreed between the purchaser and ourselves that we shall not at any time be held responsible for a greater amount than the original price of the stock.

We guarantee all our stock to be in good condition on leaving our hands, but we do not guarantee it to grow under all conditions, nor do we make up any loss whatever due to climate effects, or after culture on the part of the purchaser, and the risks of transportation are to be borne by purchaser.

TO OUR CUSTOMERS—On all orders placed with us, stock is sold at the nurseries without freight allowance. The plants become your property upon delivery of them to the Transportation Co., and we cannot be responsible for loss, damage or delay in transit. Your recourse is with the Transportation Co., and not with us. If plants arrive in bad condition, before receipting for them, require the Station Agent to note same on the freight or express receipt, then make your claim on the Transportation Co. If you accept shipments short of what is enumerated on our invoice, or in bad condition without proper notation on freight or express receipt, the loss will be yours. Every assistance in our power will be cheerfully rendered you to trace and recover lost goods and collect damages.

BOXING—Boxing cost is charged on following basis:

SIZE IN FEET	PRICE	SIZE IN FEET	PRICE
10 x 2½ x 2½	\$4.50	5 x 2½ x 2½	\$2.50
10 x 1½ x 1½	2.75	4 x 2½ x 2½	2.10
8 x 2½ x 2½	4.00	4 x 2 x 2	1.50
6 x 2½ x 2½	3.50	4 x 1½ x 1	1.25
6 x 2 x 2	2.50	4 x 1½ x 1½	1.50
6 x 1½ x 1½	1.75	4 x 1 x 1	1.10
5 x 1½ x 1½	1.50		

REFERENCES—Dunn, Bradstreet or any leading American Nurseryman.

TO WHOM IT MAY CONCERN:

AUGUST 18, 1922

It affords us pleasure to testify to the high character and standing of The Conard & Jones Company. It is composed of practical, up-to-date nurserymen and Rose specialists. In our opinion, any statement they may make or any agreement into which they may enter can be absolutely relied upon.

THE NATIONAL BANK OF WEST GROVE, PA.

WHOLESALE PRICE LIST

VARIETY	SIZE			PRICE			
FIELD SHRUBS				1	10	100	1000
BUDDLEIA VARIABILIS MAGNIFICA.....	2	-2½ ft.		\$0.25	\$2.00	\$18.00	\$150.00
(BUTTERFLY BUSH)							
CALYCANTHUS FLORIDUS (Sweet Shrub).....	8	-12 in.		.20	1.75	15.00	
CALYCANTHUS FLORIDUS (Sweet Shrub).....	1½-	2 ft.		.30	2.50		
CALLICARPA PURPUREA.....	8	-12 in.		.20	1.75	15.00	125.00
(PURPLE TINTED)							
CALLICARPA PURPUREA.....	2	- 2½ ft.		.35	3.00	25.00	
(PURELE TINTED)							
DEUTZIA CRENATA FLORA PLENA.....	1½-	2 ft.			1.25	10.00	
DEUTZIA CRENATA FLORA PLENA.....	3	- 4 ft.		.25	2.00	18.00	
DEUTZIA CRENATA FLORA PLENA.....	5	- 6 ft.		.35	3.00	25.00	
DEUTZIA GRACILIS.....	1½-	2 ft.		.25	2.00	17.50	150.00
DEUTZIA GRACILIS ROSEA, 1 yr.....	8	-12 in.		.25	2.00		
DEUTZIA GRACILIS ROSEA.....	2½-	3 ft.		.40	3.00	25.00	200.00
DEUTZIA LEMOINI, 1 yr.....	8	-12 in.		.25	2.00		
DEUTZIA LEMOINI.....	2½-	3 ft.		.35	2.50	20.00	180.00
DEUTZIA LEMOINI.....	3	- 4 ft.		.40	3.00	25.00	200.00
★DEUTZIA MAGNIFICA.....	8	-12 in.			1.25	10.00	
★DEUTZIA MAGNIFICA.....	18	-24 in.		.25	2.00	17.50	
★DEUTZIA MAGNIFICA, 3 yr.....	3	- 4 ft.		.30	2.50	20.00	
DEUTZIA, PRIDE OF ROCHESTER, 4 yr.....	3	- 4 ft.		.25	2.00	18.00	
DEUTZIA, PRIDE OF ROCHESTER.....	4	- 5 ft.		.30	2.50	20.00	
EUONYMOUS JAPONICA.....	6	- 8 in.		.15	1.25	10.00	
FORSYTHIA FORTUNEI.....	3	- 4 ft.		.25	2.25	20.00	
FORSYTHIA FORTUNEI.....	4	- 5 ft.		.35	3.25	30.00	
HIBISCUS, ALTHEA BANNER.....	12	-18 in.		.20	1.25	10.00	
HIBISCUS, ALTHEA BANNER.....	3	- 4 ft.		.30	2.50	22.50	200.00
HIBISCUS, ALTHEA BICOLOR DOUBLE.....	12	-18 in.		.20	1.25	10.00	
HIBISCUS, ALTHEA DOUBLE PINK.....	12	-18 in.		.20	1.25	10.00	
HIBISCUS, ALTHEA DOUBLE PINK.....	12	-18 in.		.20	1.50	12.50	
HIBISCUS, ALTHEA DOUBLE PINK.....	2½-	3 ft.		.25	2.00	17.50	
HIBISCUS, ALTHEA DOUBLE PINK, 3 yr.....	3	- 4 ft.		.30	3.50	22.50	200.00
HIBISCUS, ALTHEA JEANNE D'ARC.....	12	-18 in.		.20	1.25	10.00	
HIBISCUS, ALTHEA JEANNE D'ARC.....	2½-	3 ft.		.25	2.00	17.50	
★HIBISCUS, ALTHEA, WM. R. SMITH (New)...	12	-18 in.		1.00	7.50		
HYDRANGEA ARBORESCENS GRAND. ALBA..	1½-	2 ft.		.35	3.00	25.00	
HYDRANGEA ARBORESCENS GRAND. ALBA,							
3 yr.....	3	- 3½ ft.		.60	5.00	45.00	
HYDRANGEA PANIC, GRAND.....	2	- 2½ ft.		.40	3.50	30.00	
LONICERA MORROWI.....	1½-	2 ft.		.20	1.50	12.50	

VARIETY	SIZE	PRICE			
FIELD SHRUBS—Continued		1	10	100	1000
LONICERA MORROWI, 2 yr.....	3 - 4 ft.	\$.25	\$2.25	\$20.00	
LONICERA MORROWI, 3 yr.....	4 - 5 ft.	.35	3.00	28.00	
PHILADELPHUS AVALANCHE (Mock Orange).....	1½- 2 ft.	.30	2.50	20.00	
PHILADELPHUS AVALANCHE (Mock Orange) 3 yr..	4 - 5 ft.	.40	3.50	30.00	
PHILADELPHUS BOUQUET BLANC.....	1½- 2 ft.		1.50	12.00	
PHILADELPHUS BOUQUET BLANC.....	2½- 3 ft.	.30	2.75	25.00	
★PHILADELPHUS VIRGINAL, 2 yr. (New).....		1.00	7.50		
PRUNUS, ALMOND DOUBLE WHITE.....	2½- 3 ft.	.50	4.50	40.00	
SPIREA ANTHONY WATERER.....	12 -15 in.	.25	2.25	18.00	
SPIREA VAN HOUTTEI.....	1½- 2 ft.	.20	1.50	10.00	
(VAN HOUTTE'S BRIDAL WREATH)					
SPIREA VAN HOUTTEI.....	3 - 4 ft.	.25	2.25	20.00	
SPIREA VAN HOUTTEI.....	4 - 5 ft.	.30	2.75	25.00	
SYMPHORICARPOS RACEMOSUS (Snowberry)...	2½- 3 ft.	.30	2.50	22.00	
SYRINGA, LILAC, PERSIAN PURPLE.....	2½- 3 ft.	.40	3.50	30.00	
VIBURNUM TOM. PLIC. JAPAN SNOWBALL...	12 -18 in.	.30	2.75	25.00	\$225.00
WEIGELIA, EVA RATHKE.....	12 -18 in.	.35	3.00	25.00	
WEIGELIA, EVA RATHKE.....	1½- 2 ft.	.40	3.50	32.00	
WEIGELIA, EVA RATHKE.....	2 - 2½ ft.	.50	4.00	35.00	
WEIGELIA, EVA RATHKE.....	2½- 3 ft.	.50	4.00	37.00	
WEIGELIA ROSEA.....	2 - 2½ ft.	.30	2.75	25.00	
WEIGELIA ROSEA.....	2½- 3 ft.	.35	3.00	27.00	

EVERGREENS. B. & B. 15c EACH EXTRA

THUYA PYRAMIDALIS.....	1 - 1½ ft.	.90	7.50	60.00	
THUYA PYRAMIDALIS.....	1½- 2 ft.	1.00	9.00	75.00	
THUYA SIBERICA, TRANSPLANTS, BUSHY	9 -12 in.	.75	6.00	50.00	
RETINOSPORA FILIFERA.....	1½- 2 ft.	1.50	10.00	75.00	

HEDGE PLANTS

BARBERRY THUNBERGII SEEDLINGS, Transp... 12	-15 in.		2.00	15.00	130.00
BERBERIS WILSONII, 1 yr. field plants.....		.40	3.00	25.00	
BUXUS SEMPERVIRENS SUFFRUTICOSA, fld. gr. 2	- 4 in.		.75	6.00	50.00
(Box Edging)					
BUXUS SEMPERVIRENS SUFFRUTICOSA, pot gr.	2¼ in.		.75	6.00	50.00
BUXUS SEMPERVIRENS SUFFRUTICOSA, fld. gr. 4	- 6 in.	.15	1.00	8.00	70.00
BUXUS SEMPERVIRENS SUFFRUTICOSA, pot gr.	3 in.	.15	1.00	8.00	70.00
★BOX BARBERRY, 1 yr. Field grown.....			.65	6.00	50.00
★BOX BARBERRY, 2 yr. " ".....			.90	7.50	65.00
★BOX BARBERRY, 3 yr. " ".....			1.50	12.50	100.00
★LIGUSTRUM IBOLIUM (New Hardy Privet).....	2 yr. cut back	.50	4.00	35.00	300.00

VARIETY	SIZE		PRICE			
FIELD VINES			1	10	100	1000
AKEBIA QUINATA.....	1	- 1½ ft.	\$0.25	\$2.00	\$15.00	
AKEBIA QUINATA, 2 yr.....	3	- 4 ft.	.30	2.50	20.00	\$180.00
AKEBIA QUINATA, 3 yr.....	3	- 4 ft.	.35	3.00	25.00	225.00
AMPELOPSIS QUINQUEFOLIA (American Ivy)....	8	-12 in.	.25	2.00	15.00	
AMPELOPSIS VEITCHII (Japan Ivy), pot grown....		2¼ in.	.15	1.00	6.00	50.00
AMPELOPSIS VEITCHII (Japan Ivy), 1 yr.....	12	-18 in.	.20	1.50	12.00	
CELASTRUS SCANDENS.....	8	-12 in.	.25	2.00	15.00	
CELASTRUS SCANDENS.....	3	- 4 ft.	.30	2.50	20.00	
CELASTRUS SCANDENS, 3 yr.....	3	- 4 ft.	.30	2.50	20.00	
CLEMATIS PANICULATA, pot grown.....		2¼ in.	.15	1.00	7.00	60.00
CLEMATIS PANICULATA.....	12	-18 in.	.25	2.00	16.00	150.00
CLEMATIS PANICULATA, 2 yr.....	1	- 1½ ft.	.30	2.50	20.00	
CLEMATIS PANICULATA, 3 yr.....	2½-	3 ft.	.35	3.00	28.00	
EUONYMOUS RADICANS.....	6	- 8 in.	.20	1.50	12.00	
EUONYMOUS RADICANS VARIEGATA.....	6	- 8 in.	.20	1.50	12.00	
HEDERA HELIX (English Ivy), pot grown.....		2¼ in.		.60	5.00	40.00
LONICERA CHINENSIS PURP. HONEYSUCKLE.	1	- 1½ ft.	.25	2.00	15.00	
LONICERA CHINENSIS PURP. HONEYSUCKLE.	2	- 2½ ft.	.25	2.00	18.00	
LONICERA CHINENSIS PURP. HONEYSUCKLE..	3	- 4 ft.	.30	2.50	20.00	
LONICERA CHINENSIS PURP. HONEYSUCKLE						
3 yr.....	3	- 4 ft.	.30	2.50	20.00	
LONICERA JAPONICA AUREA RET. HONEYSUCKLE	1	- 1½ ft.	.25	2.00	15.00	
LONICERA JAPONICA AUREA RET. HONEYSUCKLE						
3 yr.....	3	- 4 ft.	.30	2.50	20.00	
LONICERA JAPONICA HALLEANA.....	12	-18 in.	.25	2.00	15.00	
LONICERA JAPONICA HALLEANA.....	2	- 2½ ft.	.30	2.50	20.00	175.00
LONICERA JAPONICA HALLEANA, 3 yr.....	2½-	3 ft.	.35	3.00	25.00	225.00
LONICERA JAPONICA HALLEANA, 3 yr.....	3	- 4 ft.	.35	3.25	30.00	250.00
LONICERA HENDERSONII.....	8	-12 in.	.20	1.75	15.00	
LONICERA HENDERSONII.....	3	- 4 ft.	.35	3.25	30.00	
LONICERA HECKROTTI.....	8	-12 in.	.25	2.20	18.00	175.00
LONICERA HECKROTTI, 2 yr.....	1½-	2 ft.	.25	2.25	20.00	180.00
LONICERA HECKROTTI.....	2	- 2½ ft.	.30	2.75	25.00	225.00
LONICERA HECKROTTI.....	3	- 4 ft.	.35	3.25	30.00	
LYCIUM BARBARUM (Matrimony Vine).....	3	- 4 ft.	.25	2.00	18.00	
WISTARIA MAGNIFICA.....	2	- 3 ft.	.25	2.00	18.00	150.00

FIELD PERENNIALS—PEONIES, Two Year Roots

PEONY DELACHEI, purple red with crimson reflex...	18.00
PEONY DELICATISSIMA, lovely pale lilac rose color.	20.00
PEONY DUC DE CAZES, dark pink with silvery collar	18.00

VARIETY	SIZE	PRICE			
FIELD PERENNIALS—PEONIES, Two Year Roots—Continued					
	1	10	100	1000	
PEONY DUCHESS DE NEMOURS, Sulphur white...			\$20.00		
PEONY FESTIVA MAXIMA, Pure white.....			21.00	\$200.00	
PEONY QUEEN VICTORIA, Cream white.....			20.00		
PEONY MME. DE VERNEVILLE, Pure white.....			21.00	200.00	
PEONY SHADES OF PINK, Assorted.....			15.00		
PEONY VICTOIRE MODESTE, Lilac rose.....			18.00		
VIOLET GOVERNOR HERRICK, Rich blue. Field Clumps.....			8.00		
VIOLET LADY HUME CAMPBELL, Field clumps. . . flowers double. Light blue.....			8.00		
VIOLET SWANLEY WHITE, Field Clumps.....			8.00		
YUCCA FILAMENTOSA, 1 yr.....			10.00		

DAHLIAS, UNDIVIDED CLUMPS

A. D. LIVONI (Show), Soft pink.....	12.00
JACK ROSE (Decorative), Velvety crimson.....	12.00
MAURICE RIVOIRE (Collarette), Ox-blood red.....	12.00
RED HUSSAR (Show), Brilliant crimson.....	12.00
ROSE PINK CENTURY (Single), Rose pink.....	12.00
SYLVIA (Decorative), Pink and white.....	12.00

SOFT PLANTS

HIBISCUS PEACHBLOW, Immense pink flowers....	\$0.60	5.00
HIBISCUS VERSICOLOR, Red and white.....	.60	5.00
HIBISCUS VIOLACEA, Rosy Carmine.....	.60	5.00
HIBISCUS GRANDIFLORA, Bright rose pink.....	.60	5.00

ROSES—SPECIES

HUGONIS ROSE, 2 yr.....	\$1.25	10.00	90.00
Extra size.....	2.00	17.50	150.00

"It is an upright-growing shrub with slender and spreading branches on which the fragrant flowers are borne in yard-long sprays of soft yellow. As I write in mid-November, the foliage is still on the shrub and has assumed a dark purple tint."—Report by Plant Explorer E. H. Wilson of the Arnold Arboretum, where this wonderful Rose may be seen blooming early in May.

ROSES—CLIMBERS

	1	10	100	1000
AMERICAN PILLAR, Pink..... 1 - 1½ ft.	.50	4.00	30.00	
AMERICAN PILLAR, Pink..... 3 - 4 ft.	.60	5.00	40.00	350.00
AUNT HARRIET. 3 yr., Scarlet..... 3 - 4 ft.	.40	3.00	25.00	
AUNT HARRIET. 5 yr., Scarlet..... 4 - 5 ft.	.50	4.00	30.00	
CORONATION. Crimson scarlet..... 1 - 1½ ft.	.30	2.25	18.00	
CORONATION. Crimson scarlet..... 3 - 4 ft.	.40	3.00	25.00	
CORONATION. 3 yr., Crimson scarlet..... 3 - 4 ft.	.50	4.00	30.00	
DR. W. VAN FLEET. Flesh pink..... 1 - 1½ ft.	.40	3.00	25.00	225.00
DR. W. VAN FLEET. Flesh pink..... 2½- 3 ft.	.50	4.50	35.00	325.00
DR. W. VAN FLEET. Flesh pink..... 3 - 4 ft.	.60	5.00	40.00	350.00
DOROTHY DENNISON. Salmon pink..... 2 - 2½ ft.	.40	3.00	25.00	200.00

VARIETY	SIZE			PRICE			
ROSES—CLIMBERS—Continued				1	10	100	1000
DOROTHY DENNISON. 3 yr., Salmon pink.....	3	- 4	ft.	\$0.40	\$3.00	\$20.00	\$180.
DOROTHY PERKINS. 2 yr., Pink.....	3	- 4	ft.	.30	2.50	20.00	180.
DOROTHY PERKINS. 3 yr., Pink.....	3	- 4	ft.	.40	3.00	25.00	200.
DOROTHY PERKINS. 3 yr., Pink.....	4	- 5	ft.	.50	4.00	30.00	250.
DOROTHY PERKINS. White.....	1	- 1½	ft.	.40	3.00	25.00	
EXCELSA. Carmine lake.....	1	- 1½	ft.	.30	2.50	20.00	
EXCELSA. 3 yr., Carmine lake.....	3	- 4	ft.	.40	3.00	25.00	200.
EXCELSA. Carmine lake.....	4	- 5	ft.	.60	5.00	40.00	250.
FARQUHAR. Pink.....	3	- 4	ft.	.40	3.00	25.00	
HIAWATHA, Brilliant red.....	3	- 4	ft.	.40	3.00	25.00	
LADY GAY. Soft pink.....	3	- 4	ft.	.40	3.00	25.00	200.
LADY GAY. 3 yr., Soft pink.....	3	- 4	ft.	.50	4.00	30.00	250.
MAY QUEEN. Clear pink.....	3	- 4	ft.	.40	3.00	25.00	
MISS MESSMAN. Crimson.....	1½-	2	ft.	.30	2.50	20.00	
MISS MESSMAN. Crimson.....	3	- 4	ft.	.40	3.00	25.00	
RUBY QUEEN. Ruby red.....	2	- 2½	ft.	.40	3.00	25.00	
RUBY QUEEN. 3 yr., Ruby red.....	3	- 4	ft.	.50	4.00	30.00	250.
WICHURAIANA. White.....	2	- 2½	ft.	.30	2.50	20.00	
WICHURAIANA. 3 yr., White.....	2	- 2½	ft.	.30	2.50	20.00	

NOTE—Above roses will be shipped with the tops trimmed in the usual fashion.

Patrons who require all branches uncut are asked to so specify when ordering and remit \$2.00 extra per hundred to above rates.

HYBRID TEA ROSES

GRUSS AN TEPLITZ, Red.....	1 - 1½ ft.	\$0.75	\$6.00	\$50.00
JONKHEER J. L. MOCK, Pink.....	1 - 1½ ft.	.75	6.00	50.00

HYBRID PERPETUAL ROSES

PRICE (Except where noted) 60 cents each. 10 for \$5.00. 100 for \$35.00.

ALFRED COLOMB
AMERICAN BEAUTY
BARON DE BONSTETTIN
BARONESS DE ROTHSCCHILD
CAPTAIN HAYWARD
COQUETTE DES ALPES
FISHER HOLMES
EARL OF DUFFERIN
FRAU KARL DRUSCHKI, \$40 per 100.
GENERAL JACQUEMINOT
JOHN HOPPER
JUBILEE
LOUIS VON HOUTTE
MME. GABRIEL LUIZET
MME. PLANTIER

MME. G. BRUANT
MAGNA CHARTA
MARCHIONESS OF LORNE
MARSHALL P. WILDER
MARGARET DICKSON
MRS. R. G. SHARMAN CRAWFORD
PAUL NEYRON
VICK'S CAPRICE

Moss Roses

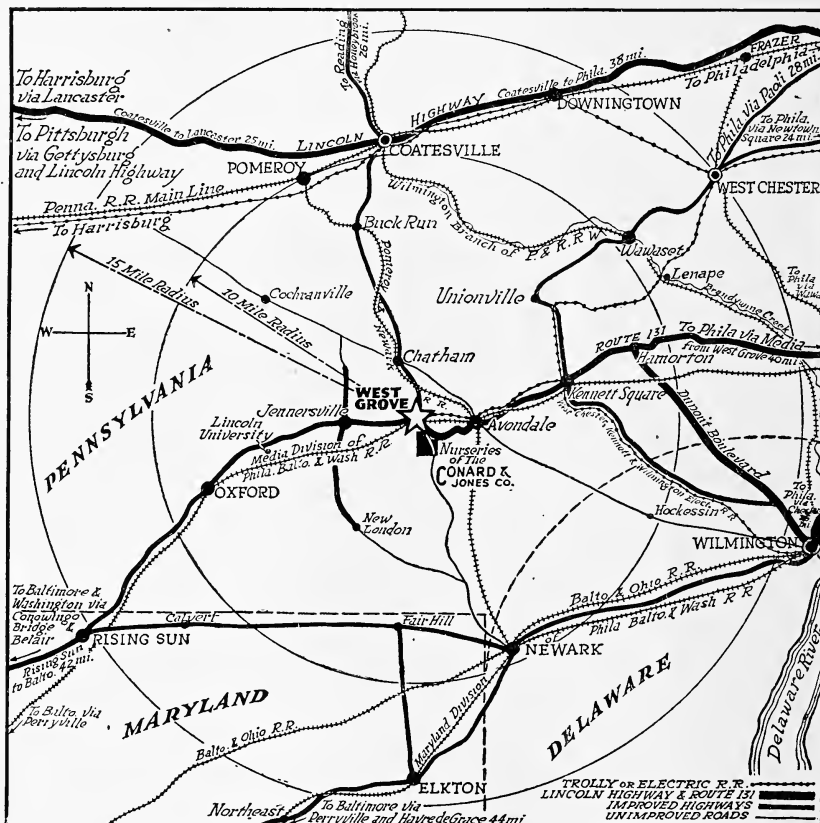
BLANCHE MOREAU
HENRI MARTIN
PRINCESS ADELAIDE
SALET

Also CONRAD F. MEYER—(Rugosa) \$40.00 per 100.

Write us for prices on Polyanthas.

THE NOVELTIES in this List ARE WORTH NOTING

THEY ARE MARKED WITH A ★



COME AND SEE US, BY MOTOR, TRAIN OR TROLLEY

COMMONWEALTH OF PENNSYLVANIA

Department of Agriculture, Bureau of Plant Industry

NURSERY CERTIFICATE No. 5 (Resident).

THIS IS TO CERTIFY, That the nursery premises of THE CONARD & JONES CO., West Grove, Pa., including 55 acres of stock have been officially inspected and passed in accordance with the provisions of an Act of Legislature approved the 29th day of June, 1917, and as amended and approved April 26, 1921.

Permission is hereby granted this nursery to sell and ship nursery stock which has been officially inspected for the year ending September 30, 1923; provided that a tag on which a copy of this certificate is printed must be attached to each package, bundle, bale, box, or carload lot so shipped.

This certificate is void after October 1st, 1923, but may be revoked for cause.

Issued at the State Capitol, Harrisburg, Pa., August 15, 1922.

J. G. SANDERS, Director